

INTERKAB

INTERNATIONAL CABLE MANAGEMENT

OIL & GAS DIVISION

www.interkab.com



UK | Middle East | FSU | Australia



Your local and international Cable Partner

INTERKAB is the brand name of International Cable Management Ltd, a privately owned group of companies headquartered in Aberdeen. It is a leading service company in the management and supply of a diverse range of electrical cables including power, control, instrument, fibre optic composite, underwater, and associated electrical products and accessories. The company has built a strong and distinctive reputation with a strong foundation. The management team has been associated with both the OGP industry and its products since the early days of the North Sea – some 40 years.

INTERKAB is both local and international and operates from key oil and gas hubs across the globe. The company operates three distinct divisions across all its operations:

Projects

The Project team at INTERKAB have a wealth of knowledge and success in managing major greenfield and brownfield projects both onshore and offshore, initially in the North Sea in the early 80s and more recently in China, Iraq and Russia.

Distribution and Exports

INTERKAB provide a 24/7 service to the industry satisfying client's daily maintenance, operational, repair and urgent requirements from our stock or, alternatively, sourced stock. If products require to be manufactured, we provide a quick delivery service of 4-6 weeks and, in some instances, even shorter delivery times.





Company history

Prior to establishing International Cable Management, major shareholder and MD of INTERKAB, Mike Knox, had previous 25 years' experience within both the oil and gas industry and the electrical and cable industry. Mike is well known in both industries and was the founder of a leading global management cable distributor for the OGP sector. Mike re-entered the industry and in 2004 he and his son established International Cable Management (INTERKAB), a 100% family owned business. The strategy is one of teamwork, commitment and servicing of clients both local and international as well as the expansion of the operation across global OGP hubs. Today the company exports throughout the globe and operates from within Europe, Middle East, FSU and Australia. Plans are on-going to expand their global presence further.

- 2004** INTERKAB establish presence and stocking facilities in Aberdeen
- 2007** INTERKAB establishes dedicated projects international division
- 2007** Branch offices established in London and Dubai
- 2009** INTERKAB establish LLP company in Atyrau Kazakhstan - INTERKAB KZ LLP
- 2010** INTERKAB expand its Regional Middle East Hub in Dubai
- 2013** INTERKAB JLT - DMCC established in Dubai FZE
- 2014** Office established in Perth, Australia





Our mission

INTERKAB works alongside its clients to continually add value to their operations, both directly through minimising the costs of cables and indirectly by streamlining the procurement, expedition and management of processes involved in the lifecycle of the project.

Our core company values are:

- Providing an all-encompassing cable and cable management solution across multiple industries on a global basis
- Offering unrivalled service and support from conception to completion
- To be more than just a supplier of cable
- To add more value to the clients' supply chain



**Quality Products + Quality Service
= Satisfied Clients**





Our services

INTERKAB provides all-encompassing service-based solutions including:

Commercial support

Estimating

Technical support

Design

Project management

Manufacturing

Testing

Inspection

Documentation

Certification

Logistical support

Management services

Stock control

Call off

Security

Installation





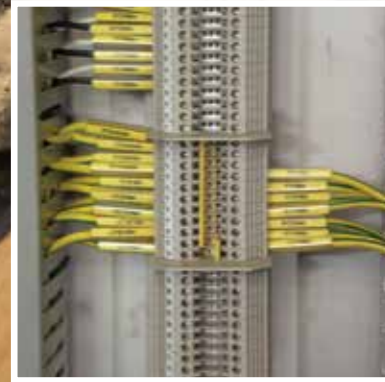
Our clients

Our client list includes many of the major players in the oil and gas exploration and production sector.

These include:

- | | |
|------------------|--------------------------|
| Aker Solutions | Fabricom |
| Amec | Foster Wheeler |
| Aramco | Gazprom |
| Baker Hughes | KBR |
| Bateman | Keppel Corporation |
| Bechtel | Linde |
| BHP | Odfjell OMV |
| Bi-Fab | Petrofac |
| Bluewater | Rolls Royce |
| Cameron | Shell |
| Centrica | Siemens |
| Clerk Maxwell | Stork Technical Services |
| CNPC | Subsea 7 |
| Costain | Technip |
| Croon | Total |
| Diamond Drilling | Weatherford |
| Dragon Oil | Wood Group PSN |
| Exxon Mobil | |





Testimonial

"I know of INTERKAB from working with Weatherford on the Garraf project, Iraq. Too often, companies fail to provide after-sales service. I was most pleasantly surprised with INTERKAB when your BDM turned up on site in Iraq to see how things were going and if INTERKAB could further help in any way – I was, and still am, most impressed. This one aspect of your company's ethos gained great kudos not just with me but with many of the people I worked with and many of the people that worked for me. It will gain your company great respect and word will get around that you're an honourable company, one to do business with!"

Our products

Offshore and marine cables

- Low Voltage Power, Control, Instrument,
- Fibre Optic, Data and Communications cables
- Medium Voltage cables up to 66 kV
- Special cables manufactured to meet client or project specifications
- Subsea and underwater cables

BS6883, NEK606, IEEE1580 Type P, IEC-60332

BS7917, MGCH, IEC-60092, IEC-60331, AS/NZS 1660.5

Onshore Cables which meet British, European, American and International Standards as well as individual client specifications.

Electrical equipment

- Cable accessories - glands, adaptors, stopping plugs, joints, terminations, transits, cleats, marking systems, ties and banding, cable ties and other consumables
- Cable supports - trays, ladders & supports in galvanised steel, stainless steel, GRP/FRP & aluminium
- Junction boxes and enclosures
- EX distribution boards, lighting (fluorescent, floodlights, well glass, bulkhead, pendant, hi/low bay), earthing and lightning protection





Projects to date

Recent OGP projects

Apache	UK North Sea	Forties Upgrade
Conoco Philips	Indonesia	North Belut platform
Marathon Oil	West Africa	MOPU Project
Dolphin Drilling	Dutch Sector	Drilling Rig
GASCO	Middle East	Offshore Cables - NEK
Exxon Mobil	Korea	FPSO Project
Petrofac	UK North Sea	Lundin Platforms
Amec	UK North Sea	BG Group Platforms
Agip KCO	Caspian Sea	Kashagan Offshore Hook Up EP
Saipem	Caspian Sea	Kashagan Offshore Hook Up EP
Maersk Oil	Kazakhstan	Dunga Field Dev Phase 2
Lukoil	Russia	Filanovsky B Project
SBM	Europe	Brazil/China Projects
Stork Technical Services	North Sea	Forties Alpha, Charlie & Delta DCS Upgrade
Stork Technical Services	North Sea	Forties Bravo Chemical Injection Upgrade
Fabricom GdF Suez	North Sea	Claymore Compression Upgrade Project
Aker Solutions	North Sea	Rochelle Project
Lloyd & Jones	North Sea	Conway Project
Wood Group PSN	North Sea	Alwyn Alpha Project
Bi Fab	North Sea	Solan Project
Weatherford	Middle East	Garraf
Leighton International	Middle East	S.I.O.C.
Salamander Energy	Gulf of Thailand	Bualuang Development Project



INTERKAB

INTERNATIONAL CABLE MANAGEMENT

OIL & GAS DIVISION

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